

PASS ECBATM
IN THE VERY
FIRST
ATTEMPT!

IIBA® ECBATM
CERTIFICATION
TRAINING
BROCHURE

100% SUCCESS or 100% REFUND



ABOUT ADAPTIVE US

Adaptive US is your go-to place for IIBA Certifications training. We have helped 1350+ students complete IIBA certifications. Adaptive US provides CBAP, CCBA, ECBA, AAC, CBDA online training, question banks, study guides, simulators, flashcards, audio books, digital learning packs across the globe.

Adaptive US is the only training organization to offer 100% success or refund and all-inclusive plans for its workshops.

Key facts

- World's largest BA publisher and assessments provider.
- Premiere Partner to IIBA, Canada.
- 1350+ certified BA professionals.
- 300+ BA workshops 6000+ BAs trained.
- Our trainers are part of BABoK V3
 authoring and exam committees and
 have served 200+ top-notch clients
 including Wells-Fargo Bank, Credit
 Suisse, HP, CGI, AXA, AkzoNobel, Ness,
 Unisys, etc. We are proud to have a
 100% key client retention rate.

Vision

To be the most admired business analysis solutions provider in the world.

Mission

To help our participants and clients succeed in their business analysis career and endeavor.

Quality policy

Delight customers through innovative, timely and cost-effective solution.





ADAPTIVE US USPs

PROVEN CAPABILITIES

Adaptive has successfully completed over 300+ business analysis and requirements engineering workshops. Our BA trainers come with cumulative experience of 100+ person-years. Adaptive has significant expertise in helping clients in their business analysis and requirements engineering competency development. Adaptive has been associated with the world's largest paints manufacturing company for improving their business analysis and requirements engineering competency.

ECBA MASTER CLASS WITH 100% SUCCESS OR 100% REFUND

We share your success and failure. We have you covered for 2 unsuccessful ECBA exam attempts by paying for the exam retake fees limited to USD 95 and refund of the course fees paid to Adaptive minus payments made to IIBA, if you are unsuccessful in the 3rd attempt, upon meeting our terms. <u>Learn More</u>

EXCELLENT FEEDBACK

Adaptive workshops have received excellent feedbacks. Customer feedbacks are available at ecba-review (adaptiveus.com)

SUCCESS RATE

We have certified 390+ professionals for ECBA, while maintaining a 97+%



success rate. Rest assured, you are in the best hands to succeed in the very first attempt.

PRACTITIONERS WHO TRAIN

All Adaptive trainers are practicing business analysts who have shaped the industry, been authors of BABoK and have been part of the exam setting committee. They have implemented and have been practicing BA concepts for improving BA competency for their clients for more than 20 years. All of them are proficient in requirements engineering activities and tools and are CBAP® certified.

PERSONALIZED ATTENTION

With Adaptive, you are assured of personalized attention from every member in Adaptive. We take pride in the fact that almost all our clients have come back repeatedly to us for their services.

FOCUSED ECBA QUESTION DISCUSSION TO ENABLE PASSING IN THE FIRST TAKE

During the course of the program, the trainer discusses knowledge-based questions with students, highlighting each word of the question and its importance and what role it plays in arriving at the final answer, which is crucial from the exam preparation perspective. We have dedicated 1-hour live exam prep tutorials for 6 months (12 tutorials) to prepare students for questions.

The Weekday Program comes with 12 additional tutorials over 6 months.



This helps students a great deal in improving their understanding for answering questions and relating them to BABoK.

EASY ONLINE CLASSES

Classes can be taken from home with class recordings to re-watch classes later.

WE SUPPORT YOU TILL YOU PASS

Re-sit for classes at no extra cost if you did not pass in the first attempt, attend 6 tutorials if you did not pass in the second attempt and more along with 100% success or refund promise - <u>Terms & Conditions (adaptiveus.com)</u>

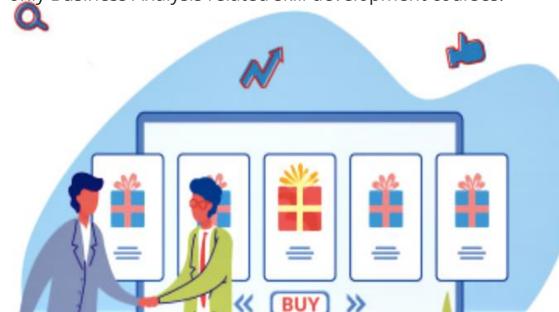
BA ELEARNINGS

Adaptive has developed eLearnings on business analysis and requirements engineering concepts for continuous learning.

ACCREDITATIONS

Adaptive is an endorsed Education Provider for International Institute of Business analysis (www.iiba.org), Canada.

One-stop solution and your partner for all your BA learning needs - We specialize and offer only Business Analysis related skill development courses.

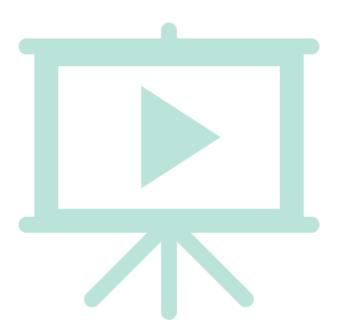




PROGRAM STRUCTURE

Session – 1(4 Hours Live Online Class)

- Participant and Faculty
 Introductions
- Course Intro and Test Taking Tips
- Intro to Business Analysis
- BABoK Key Terminologies
- BABoK Knowledge Areas and Techniques Overview
- Exam Prep Process



Session - 2 (4 Hours Live Online Class)

BA Planning and Monitoring

- KA Intro
- Techniques for BA Planning
- BA Planning and Monitoring Tasks
 - Plan BA Approach
 - Plan Stakeholder Engagement
 - Plan BA Governance
 - Plan BA Information Management
 - Identify BA Performance
 Improvements
- Knowledge based questions





Session - 3 (4 Hours Live Online Class)

Elicitation and Collaboration

- KA Intro
- Techniques for Elicitation and Collaboration
- Elicitation and Collaboration Tasks
 - Prepare for Elicitation
 - Conduct Elicitation
 - Confirm Elicitation Results
 - Communicate BA Information
 - Manage Stakeholder Collaboration
- Knowledge based questions

Session - 4 (4 Hours Live Online Class)

Requirements Analysis and Design Definition

- KA Intro
- Techniques for RADD
- RADD Tasks
 - · Specify and model requirements
 - Verify requirements
 - Validate Requirements

- Analyze potential value and recommend solution
- Knowledge based questions

Session – 5 (4 Hours Live Online Class) Requirements life cycle management

- KA Intro
- Techniques for Req. LCM
- Req. LCM Tasks
 - Trace requirements
 - Maintain requirements
 - Prioritize requirements
 - Assess requirements changes
 - Approve requirements
- Knowledge based questions discussions
- Techniques overview for Strategy

Analysis + Soln. Eval

Application Filing - PD Hours Discussion



- Define Requirements architecture
- Define Design Options



Fortnightly Office Hours/ Exam Prep Tutorials

(12 Live Online Classes -1 Hour Each for Weekend Master Class 24 Live Online Classes -1 Hour Each for Weekday Master Class)

Concept clarification and questions discussion with faculty post the core training. These are scheduled fortnightly tutorials.



KEY TAKEAWAYS FOR THE ECBA MASTER CLASS - WEEKEND AND WEEKDAY LIVE EXAM PREP TRAINING

21 IIBA PD hours	32 hours of live training including exam prep tutorials Additional 12 hours of tutorials for Weekday Program	2 rewrite fees of \$95 each included as part of 100% success or 100% refund promise
	1000+ Mock Questions	6 ECBA Simulations
6 months access to fortnightly exam prep tutorials (1 hour each) Additional 12 hours of tutorials for Weekday Program	Application Filing Template & Support	Printable Study guide
100+ e-learning videos	Audiobooks	Flashcards
Live class recording videos+ 1 entire past training recording	BABoK and Techniques Mind Maps	BABoK Study Tables
BABoK based Glossary - KA wise	Faculty presentations	Training duration (3 weeks) + 6 Months Learning Portal Access Additional 6 months of access for Weekday Program

Adaptive US also provides ECBA Master Class with all IIBA Fees included for a group of minimum 10 students taking the same course. Write to info@adaptiveus.com for details.



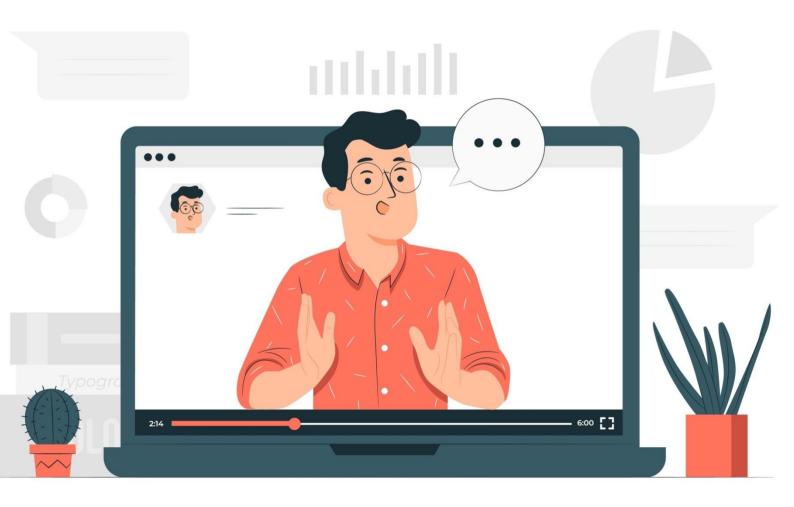
ENROLL NOW

100% SUCCESS OR 100% REFUND THAT'S OUR PROMISE TO YOU

WORLD'S #1 ECBA TRAINING INSTITUTE



EXPERT INSTRUCTORS





Laura Paton



- Chairperson for the authoring team for BABoK v3
- Chairperson for the authoring team for PMI PBA
- Head of product development for IIBA (Jan 2011 Mar 2014)
- Founder BA Academy
- Author, Instructor at various universities and professional organizations
- Over 32 years of experience, across various industries, performing in both
 PM and BA roles.

Detailed profile - https://www.adaptiveus.com/trainers



LN Mishra
CBAP, CBDA,
CPOA, AAC,
CCA, CPRE, PMP

- World's #1 IIBA® certifications trainer (1170+ certified)
- Member of IIBA Question Setting Committee
- Mentored 100+ global clients and 3000+ BAs
- Author of 12 best-selling books on business analysis
- Versatile trainer, coach and speaker
- 28+ years of working experience as a Business Analyst
- Authored 200+ blogs on Requirements analysis and business analysis

Detailed profile -https://www.adaptiveus.com/trainers#ln



Victoria Cupet CBAP, CBDA, CPOA

- Regional Director, IIBA Europe and Africa
- BABoK V3 Author
- 25+ years of BA experience
- Certified coach, trainer, consultant, best-selling author, and keynote speaker
- Co-author of the bestselling book "The Road to Success"

Detailed profile – https://www.AdaptiveUS.com/trainers#victoria



Lora McCoy



- Regional Director, IIBA Central Americas
- Former President IIBA Oklahoma Chapter
- 22+ years of BA experience
- Mentored 100+ global clients and 3000+ BAs
- Active speaker at various industry meets

Detailed profile - https://www.adaptiveus.com/trainers#lora

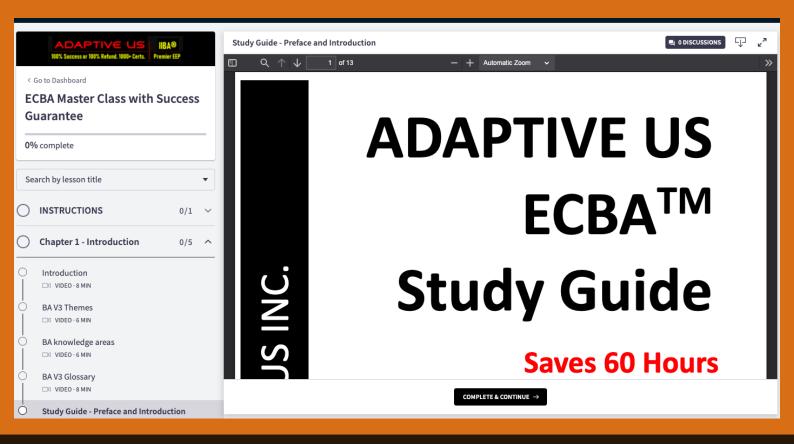


Tom Tomasovic ecba, iiba aac, cbda, cpre

- Agile BA Practitioner
- 26+ years of strong industry experience as a Business Analyst, Trainer,
 Mentor and Senior Leader
- Strong technical background, combined with experience in technical writing, technical research, management, and teaching.
- Developed and delivered business analysis training courses.
- Facilitated and supported many professionals in achieving BA professional certifications.

Detailed profile - https://www.adaptiveus.com/trainers#tom

Adaptive LMS



WORLD'S #1 BA LEARNING PLATFORM



Adaptive's Learning Platform provides access to all the learning materials related to the workshop. You can register for a trial pack and get access to the following free learning resources:

- 1. Sample ECBA study guide
- 2. 50 Sample ECBA model questions
- 3. Sample e-Learning videos
- 4. Sample audiobook
- 5. Sample flashcards and more



Adaptive's Learning Platform also hosts the MOST exhaustive ECBA Question Banks, which thoroughly tests your preparedness!

- 1. BABoK based study guide cliff note version of BABoK
- 2. 1000+ model questions with answer explanations to test your preparedness
- 3. 6 Full length ECBA Simulations
- 4. 100+ BABoK learning videos
- 5. Audiobooks
- 6. Flashcards
- 7. ECBA Application Filing Template
- 8. BABoK and Techniques Mind Maps
- 9. Multiple categories of questions: Concept, Knowledge based and full-length simulations
- 10. Fully aligned to the new certification scheme from IIBA
- 11. Attempt questions and simulations multiple times



- 12. Extensive reporting on assessment results and performance
- 13. Trusted by thousands of BA aspirants world-wide
- 14. Questions designed by expert faculties who participated in IIBA question preparation team
- 15. Assessments can be taken on tablets as well, so prepare on the go!
- 16. Provision to clarify doubts on questions

 Library of 1200+ templates, Blogs, Videos (Sold separately as part of <u>Inner Circle</u>)



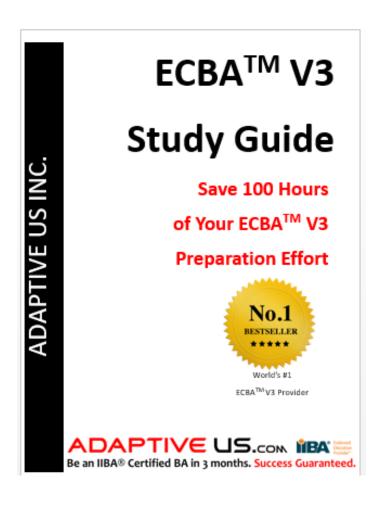
Jump Start Your BA Career with ECBA Certification

ENROLL NOW!



ECBA Courseware

- Comprehensive 270+ pages
 Certification Study Guide loaded with key terms, tips, techniques, crosswords and chapter review questions to help you prepare for the certification exam.
- The Study guide is created based on extensive research of the BABoK® V3 Guide by experts and it captures all the essentials from the exam perspective.
- 3. Presented in a very well-organized way, it's a great resource to help you prepare for examinations with minimal effort.
- 4. The concise, crisp study guide captures all essentials in one document removing all duplications and redundancies.
- 5. Master the core knowledge areas, activities, tasks, deliverables, Stakeholders and their relationships.
- 6. Identify and master the principles, activities, tasks, techniques, and tips described in the BABOK® Guide v 3.0.





CUSTOMERS SPEAK





Aakanksha Lakhanpal

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I just passed the ECBA exam and I would...

I just passed the ECBA exam and I would like to thank Adaptive US for all the study material and mock tests they provided. I am from the banking industry wanting to enter the field of business analysis and Adaptive made it so much easy for me to pass the exam and prepare for a bright future ahead.



Ineha Thind

Local Guide · 7 reviews · 207 photos

★★★★★ 2 months ago

As an aspiring BA, I was finding it difficult to understand BABoK through just self-studying. With a full-time job it was also very hard to find the time and stick to a schedule. After months of searching, I am so thankful that I stumbled upon Adaptive US. The lectures were easy to understand and made going through BABoK easy. The study guide and study plan saved me so much time and helped me remain focused. The extensive knowledge base offers so much more other than just preparation for the certification and lectures. The simulations offered are a great way to get an idea of what the test environment and the questions will be like. The service team was excellent- answering my every question as soon as they can, no matter how many times I approached them, with whatever questions I could think of.

I would recommend Adaptive US for your preparation for IIBA certifications. :)



Siby Varghese



Invited

Highly recommend this for people with work break

Highly recommend this for people who have had a long break in their work and would like to start a BA career. I did the ECBA course and it was very informative and helped to build my confidence. The tutors have a thorough knowledge of the subject and have years of experience to back it up.



Gina Lamoureux

1 review

★★★★★ 3 months ago

I used the question bank to write my ECBA exam. It was extremely helpful. I have a hard time with multiple choice exams but after studying from the question bank I did not have any anxieties and passed the exam with no problem. Thank you for your help





Passed with Ease!

I enrolled in the ECBA Assisted learning program with Adaptive US. its been 38 days and I am already certified! Adaptive US has exceptional learning materials which save you time and effort! the Adaptive Study guide saved me the trouble of sifting through the heavy BABOK and the practice exams were closely calibrated with the actual exam. Not to mention the continued support from the Instructors Mr. LN and Ms. Lora. and support from Ms. Ann.

Would definitely recommend to anyone looking to take up an IIBA certification.



Kuda Kamushinda

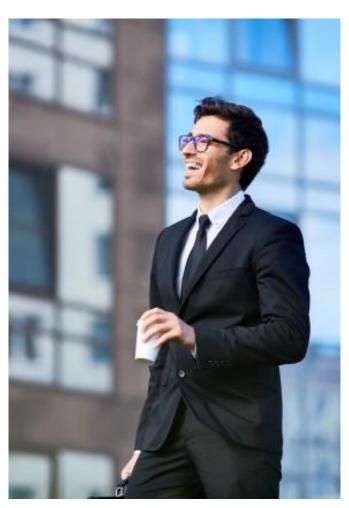
1 review

★★★★ a week ago

From day one, Adaptive US was incredibly supportive and responsive. I found out, last minute, that an ECBA would significantly bolster my career prospects and that led me to find Adaptive through a Quora answer of theirs that explained that it could all be done in 6 weeks. With their course and material, I proud to say that I had it done in that 6 weeks so for those looking to give them a shot, I highly recommend them!



OFFERS AND AWARDS



For the latest offers and rewards visit:

https://www.AdaptiveUS.com/offers/





ADAPTIVEUS COMPETITION

Aspect	Adaptive US	Watermark Learning	Cprime
	Program highlights and	l exam fees	
Instructor-led live sessions	32 hours with exam prep tutorials Additional 12 hours of tutorials for Weekday Program (Total 44 hours)	21 hours	7 hours (~78% less)
6 months access (12 live Exam prep tutorials/Q&A classes - 1 hour each) to clarify concepts and discuss questions with faculty	Additional 12 hours of tutorials over 6 months for Weekday Program	0	0
21 IIBA Professional Development Hours	Yes	Yes	No (Comes with 7 PMI PDUs)

Aspect	Adaptive US	Watermark Learning	Cprime
100% success or refund promise - includes retake fees and class re-sit	\$95 retake fees paid by Adaptive (for two unsuccessful attempts) + re-sit for live classes at no extra cost Prepare as per our 100% success or refund norms and rest assured, Adaptive would PAY the exam retake fees in the off chance that the student does not pass in the first and second attempt. One full repeat training free	You need to pay \$95 separately to IIBA	You need to pay \$95 separately to IIBA
	of cost if the student does not clear the exam in the first attempt. 6 fortnightly exam prep tutorials free of cost if the student does not clear the exam in the second attempt.		
100% Money Back Guarantee Refund of the entire course fees subject to meeting the terms	Yes	?	No
Training guaranteed to run \$50 Benefit if we fail to run the session	Adaptive will refund 100% of the fees plus an additional \$50 in the rare event that Adaptive cancels a training	?	No such guarantee available

Aspect	Adaptive US	Watermark Learning	Cprime
All in one BA learning platform	Yes	No	No info
(Study guide, Question Banks, Mind maps, Audio Books, Application Simulator, Exam Simulations)			
Period of BA Learning Portal Access	Training duration (3 weeks) + 6 months Additional 6 months of access for Weekday Program Enrolling for the training early on will also give the student extra access days to the learning portal at no extra cost.	3 months (~67% less)	No info
Compatible on all devices	Yes	?	No info
Convenient weekend virtual live online classes for professionals	Yes, both weekend (Sat and Sun) and weekday options are available	?	Only weekday

Aspect	Adaptive US	Watermark Learning	Cprime
Can attend from anywhere in the globe?	Yes Training sessions are available for ET, PT, UKT, AET, SGT, GST time zones Covers whole of USA, Canada, Europe, South America, Africa, Middle East, India, Australia, New Zealand, China, Japan, Singapore, Sri Lanka etc.	Not live classes - Video on demand	Restricted to certain geographies (US - Eastern Time Zone)
	Live classes and Tr	ainers	
Instructor-led live sessions + Provision to repeat the complete training	32 hours with exam prep tutorials Additional 12 hours of tutorials for Weekday Program (Total 44 hours)	21 hours - Video on demand	7 hours
Assured CBAP qualified trainers	Yes	Yes	1 CBAP, 2 not CBAP
Trainer profiles disclosed Industry expert trainers who are part of BABoK v3.0 authoring team and exam setting committee	Yes	?	Yes

Aspect	Adaptive US	Watermark Learning	Cprime
Class recordings available to watch later	Yes	No	No
(For any missed classes or to rewatch classes to reinforce concepts)			
	Focused exam prepara	ation Help	
Dedicated Exam Model Question Discussion Duration (mins.)	720+	?	?
Access to 1 hour live Exam prep tutorials for 6 months (# of Q & A sessions)	12 sessions Additional 12 sessions for Weekday Program	?	No
Total number of questions – Concept and Knowledge- based	1000+ (100% more)	500	No info
# of simulations	6	?	No info
Unlimited attempts and analysis reports as per <u>fair usage</u> <u>policy</u>	Yes	?	No info

Aspect	Adaptive US	Watermark Learning	Cprime
	Comprehensive St	udy Aids	
Printable ECBA Study Guide	Yes	No	?
Learning Videos	100+	?	?
Faculty Presentations – In printable handout format	Yes	?	?
Audiobooks	6	No	No
Flashcards	250+	Yes	No
BABoK and Techniques Mindmaps Extremely useful visually organized resources prepared by experts to enhance learning, recall information and answer questions correctly	4	?	?

Aspect	Adaptive US	Watermark Learning	Cprime
BABoK based Workbook	200+ pages	No	No
BABoK Techniques Summary	Yes	Yes	?
BABoK V3 Study Tables	Yes	Yes	?
BABoK V3 Comprehensive Glossary	Yes	?	?
ECBA Preparation Tips	Yes	Yes	Yes
ECBA Preparation Plan	Yes	?	?
ECBA Application simulator with 100% Past Success Rate	Yes	?	No
Downloadable learning resources	All learning resources except question bank are downloadable. Question banks are not downloadable so that students practice in an actual exam environment.	?	?

Aspect	Adaptive US	Watermark Learning	Cprime		
	Customer Supp	ort			
Email support throughout your certification journey till you pass the exam	Yes	?	?		
Application filling and IIBA support	Yes	?	?		
	Success Rate				
First Attempt Success Rate %	97+%	?	?		
Published information on ECBA certified professionals	390+	?	?		
Number of independent Google Reviews	255+	?	?		
	Attractive Rewards				
<u>Trailblazer</u> <u>Award – Cash</u> <u>refund</u>	1 month free Inner Circle Premium access worth \$99 upon passing the IIBA exam	No such reward available	No such reward available		
Brand ambassador offer	Complimentary access to learning portal upon completion of tasks	No such reward available	No such reward available		



Aspect	Adaptive US	Watermark Learning	Cprime
Refer Your Buddy Program - Unlimited Referral Bonus	Every time your referral signs up for our classes	?	?

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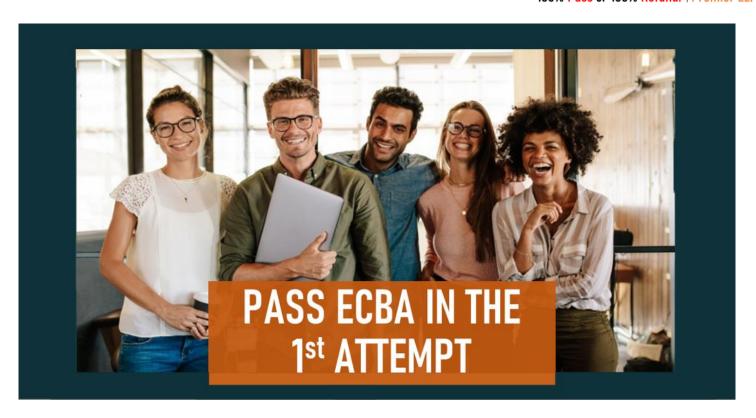


CORPORATE CUSTOMERS

Includes the following and more:

- · Department of Revenue, North Carolina
- North Carolina Department of State Treasurer
- · Department of Finance, Dubai Government
- Workers Compensation Board of Manitoba
- Chickasaw Nation
- Royal Canadian Mint
- Credit Suisse
- SAP Labs
- Kubota Tractors, USA
- Shell, Netherlands
- VMWARE
- UST Global
- AkzoNobel
- Bank of Tanzania, Tanzania
- Thailand Software Technology Park





FOR ANY FURTHER QUESTIONS PLEASE WRITE TO info@adaptiveus.com